

## Message Text

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41

ORIGIN AF-06

INFO OCT-01 ISO-00 EB-07 SS-15 SP-02 L-03 INR-07 ( ISO ) R

DRAFTED BY AF:JJBLAKE/AF/S:DPNCHRISTENSEN:LOF

APPROVED BY AF - JJBLAKE

AF/S - RTHAVERKAMP

EB/ISM:BWMILLER

AF/E - HHJANIN

----- 122460

P R 281555Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY LUSAKA PRIORITY

INFO AMEMBASSY GABORONE

AMEMBASSY PRETORIA

AMEMBASSY LONDON

AMEMBASSY DAR ES SALAAM

AMEMBASSY BLANTYRE

AMCONSUL LOURENCO MARQUES

C O N F I D E N T I A L STATE 204935

STADIS////////////////////////////////////

E.O. 11652: N/A

TAGS: PFOR, PINS, RH, ZA

SUBJECT: RHODESIA: POSSIBLE INSURANCE FOR US COMPANIES  
IN FUTURE

REF: LUSAKA 1565

1. FOR SAME BASIC REASONS PROVIDED TO YOU DURING YOUR  
RECENT CONSULTATIONS, DEPARTMENT WOULD BE MOST RELUCTANT  
TO ACT ON YOUR PROPOSAL TO SEEK VOLUNTARY COMPLIANCE BY  
U.S. CHROME IMPORTERS WITH RHODESIAN SANCTIONS.

2. AMERICAN FERROALLOY PRODUCERS USUALLY ASSURE THEIR  
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CHROME SUPPLIES THROUGH CONTRACTS RANGING FROM SEVERAL  
MONTHS TO THREE YEARS IN LENGTH. IN ABSENCE OF ANY ASSUR-  
ANCE DEPARTMENT COULD OFFER CONCERNING ALTERNATIVE SUP-  
PLIES OF CHROME ORE AT COMPARABLE PRICES, COMPANIES WOULD  
OBVIOUSLY BE DISINCLINED TO VOLUNTARILY PRACTICE THE VERY

COSTLY FORM OF SELF-DENIAL SUGGESTED IN REFTELIN EXCHANGE FOR VAGUE ASSUMPTION OF POSSIBLE FAVORABLE TREATMENT AT HANDS OF FUTURE MAJORITY-RULED RHODESIAN GOVERNMENT. IN ADDITION, AMERICAN CHROME IMPORTING FIRMS DO NOT APPEAR TO SHARE DEPARTMENT'S ESTIMATE OF SERIOUSNESS OF THREAT TO PRESENT RHODESIAN REGIME DESPITE OUR BEST EFFORTS TO CONVINCE THEM OTHERWISE. AT THE CONGRESSIONAL HEARINGS

ON BILL TO REPEAL BYRD AMENDMENT THIS SPRING, DEPARTMENT WITNESSES (ASSISTANT SECRETARY DAVIS AND DEPUTY ASSISTANT SECRETARIES BLAKE, JAMES AND KATZ) MADE POINTS MENTIONED IN REFTEL, ALL OF WHICH WERE CHALLENGED OR DISCOUNTED BY COMPANY REPRESENTATIVES PRESENT AT HEARINGS.

3. IN ADDITION, IN DISCUSSIONS BETWEEN DEPUTY SECRETARY INGERSOLL AND PRESIDENT OF ALLEGHENY LUDLUM IN MARCH AND BETWEEN ASSISTANT SECRETARY DAVIS AND CHAIRMAN OF BOARD OF UNION CARBIDE IN JULY, DEPARTMENT'S POSITION ON RHODESIAN SANCTIONS WAS MADE VERY CLEAR TO THESE COMPANY EXECUTIVES, BUT TO NO AVAIL.

4. THEREFORE, WE SEE NOTHING TO BE GAINED FROM AGAIN CONTACTING COMPANY OFFICIALS WHO ARE ALREADY VERY MUCH AWARE OF OUR POSITION BUT REMAIN CONVINCED THAT IT IS IN THEIR OWN BEST INTERESTS TO CONTINUE TO IMPORT RHODESIAN CHROME AS LONG AS IT IS LEGALLY PERMISSIBLE TO DO SO. INGERSOLL

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**Subject:** n/a  
**TAGS:** PFOR, PINS, RH, ZA, PFOR  
**To:** LUSAKA INFO GABORONE  
PRETORIA  
LONDON  
DAR ES SALAAM  
BLANTYRE  
LOURENCO MARQUES

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